# enc«»re

"It's a reliable and extremely helpful tool that we use every day."

- Victoria Pagnini, Office Manager

## **All State Waste**

Fast, affordable, and professional waste removal

#### **Profile**

All State Waste provides removal and recycling services to eastern parts of Massachusetts. The service is available for homeowners, commercial buildings, and construction sites. They also provide their own containers for removal and rental as a more permanent fixture. All services are quaranteed for same day if an order is placed by 10 a.m.

### **Challenges**

With dumpster rentals and a fleet of vehicles to keep track of, All State Waste needed a solution to locate its entire workforce in an instant. Making sure that drivers made the most of their time was a key focus.

#### **Solution**

All State Waste turned to Encore to track of its vehicles and dumpsters.



## **Benefits**

Actsoft provided All State Waste with the solutions they needed. Encore allows management to locate the drivers in the field at all times. Armed with the knowledge that their drivers are constantly monitored by GPS creates peace of mind without staying in constant communication.

"Sometimes we're unable to get in touch with drivers over the phone," Victoria Pagnini, office manager at All State Waste, said. "Being able to locate our guys and know the actual time they've spent at dumpsites is very helpful."

Pagnini estimates that with Encore, efficiency increased by 30 percent and they save hundreds of dollars per month.

In addition to tracking vehicles, All State Waste has made use of another Encore feature. "We use the maintenance alerts to help us," Pagnini said. "With the maintenance alerts we can keep track of vehicles' upkeep and have them in top shape."

