

“We are able to keep track of time driven and location for our drivers with [Encore].”

**- Jaime Camargo,
Manager**

Excell Produce

Produce transportation company in Los Angeles specializing in chili peppers and fruits

Profile

Excell Produce was formed in 1950 by Roberto R. Alvarez. Excell is a major wholesaler of fruits and vegetables in the United States and Mexico. During their successful years, Excell developed strong ties in Mexico, which facilitated the formation of Coast Tropical, Olympic Fruit and Vegetable, Coast Tropical San Francisco, Coast Tropical Texas, Coast Tropical Florida, and the locations in Mexico under the company name Importadora y Exportadora.

Challenges

Transporting fresh food across the West Coast and Mexico is a tall task. Ensuring that the food made it to their destinations in a timely manner, while also taking into account the safety of the drivers and receiving timely pay for deliveries, were all concerns for Excell.

Solution

Excell chose Actsoft's Encore to increase the company's level of efficiency and address its other concerns.



Benefits

Since using Encore, efficiency has increased by at least 50 percent. Excell Produce now has a solution that can track its resources all across the Southwest; plus, they no longer have to worry about what drivers are doing while on the clock.

“Actsoft is definitely something we would recommend to friends and business owners,” Jaime Camargo, a manager at Excell Produce, said. “We have saved as much as \$1,000 in some months thanks to the ability to track the time and location of our trucks.”